



ANNUAL REPORT

2017

*"Strength does not come from physical capacity.
It comes from an indomitable will."*

— Mahatma Gandhi



Turning Point, Inc.
SERVICES TO END DOMESTIC & SEXUAL VIOLENCE

From our CEO



Dear Friends,

2017 was another year of fantastic successes and outcomes! The following pages illustrate the difference we made and the impact our services have had on thousands. This year we are also very excited to present the short videos done by some members of our Survivors Speakers Bureau! If you haven't watched them they can be found on our website. Each survivor offers a message about their healing. We thank these brave survivors for sharing their experiences to help educate others!

In 2017 the emergence of the #MeToo movement started conversations about how we treat sexual assault survivors, the dismal results in the criminal justice system as an avenue to hold abusers accountable and the lack of commitment to prevention. Now our state and community has heard about the lifelong consequences of violence on so many! We will continue to advocate and use this opportunity to strengthen prevention in our state and community.

Finally, this is my last Annual Report letter! There have been so many milestones and successes to reflect upon from the opening of the Forensic Nurse Examiner Program to the building of a new emergency shelter. I have been honored to lead this amazing organization since 2001. I thank all of the staff, volunteers and our community partners and allies for your ongoing support and faith in this organization's mission and work! Also, thank you for supporting my leadership! Not many people have the privilege to come to work and know what they do saves lives, changes futures and opens minds! I leave Turning Point in a place of strength: with highly developed survivor centered services; a fiscally sound organization and a growing donor base that will help us succeed for many years to come. I look forward to watching as Turning Point continues to lead the way on trauma informed services, advocacy and prevention.

Sincerely,
Suzanne Coats, CEO

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A SPECIAL THANK YOU TO OUR PARTNERS: Victims of Crime Act (VOCA),
Michigan Domestic Violence and Sexual Assault Prevention Board, United Way, Macomb County,
Cities of Warren, Sterling Hts., St. Clair Shores and Clinton Township

From our Donors



Left to right: Heather Schuman, Erin Dolan, Catherine Bulgarelli, Ashley Haack

"Tin Whistle Foundation began in 2012 after the loss of a dear friend, Stacey. We are committed to raising awareness of the domestic violence epidemic and helping to provide assistance to those seeking a violence free life." — Tin Whistle Foundation

Amount Tin Whistle Foundation has donated >>

\$11,644

"I volunteer and raise money for Turning Point because I know the pain of being a victim, and what it takes to heal and recover. If we all just did what we could to help, we could make a huge difference. I'm someone who cares to make a difference." — Lynne Fiscelli



Our Services

Total survivors served unduplicated >>

3,482

2,349 Safety plans across all programs

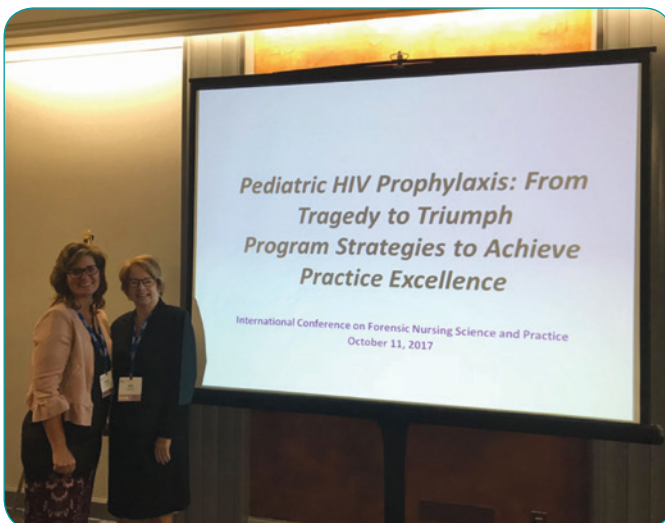
9,161

<< Help Line/Crisis Calls

49 Over the phone language interpretations



Forensic Nurse Examiner Program (FNEP) provides crisis intervention, medical treatment to sexual assault victims and their loved ones.



Staff Renae Diegel & Gail Lippert teaching on the treatment of the Child Sexual Assault Survivors at the International Association of Forensic Nursing in Toronto, Canada.

Served >>

624

(including significant others)

375 Exams >> 56 Suspects

"I felt like someone really cared about what happened to me." — Sexual assault victim treated at FNEP



Emergency Shelter for >> 561

Providing basic needs, advocacy, counseling, and specialized children's services

"I miss my old house, but I know I'm safe at shelter. I like coming to counseling because I have someone to talk to." — A child at the shelter

"You guys helped us like nobody else would ever help us. I was very shocked when I stepped in only with the outfit I had on. When you guys gave us clothes, fed us, and did whatever you could to help us, kinda like our baby steps all over again." — Written in children's journal by a child in the shelter

Our Services continued



Staff & interns from Wayne State University and Michigan State University; front Program Director Dominica and Alexa Powel; Kelly Picmann, Stephanie Maul, Tracy Hayden (staff), and Megan Baxendale

Community Advocacy Program staff and interns provided advocacy and support to 33 families leaving shelter for 3 months. These advocates meet with the survivor in their own homes to discuss their hopes and needs and then work side-by-side with them in finding the resources they need to reach those goals.

"It was another person helping me and giving me hope." — Survivor in CAP

"This program made my life easier and better." — Survivor in CAP

Interns/Volunteers

13,910

<< Number of hours worked by interns and volunteers

valued at \$208,650

Number of people presentations were made to >>

3,937

150 presentations were made on topics such as: Realities of Sexual Assault, Recognizing & Responding to Domestic Violence, Consent, Forensic Nursing, Health Care Response to Human Trafficking, Non-Fatal Strangulation, Trauma Informed Care

"These trainings were so informative, empowering, and inspiring! The role-plays were crucial and helped to see how real it all is". — Wayne State University student

"Now I know how to help." — Nurse at community training

Support Services Program provides support groups, individual counseling and advocacy to adult and child survivors of domestic and sexual violence.

Support Services Program provided services for >> **571**
190 children

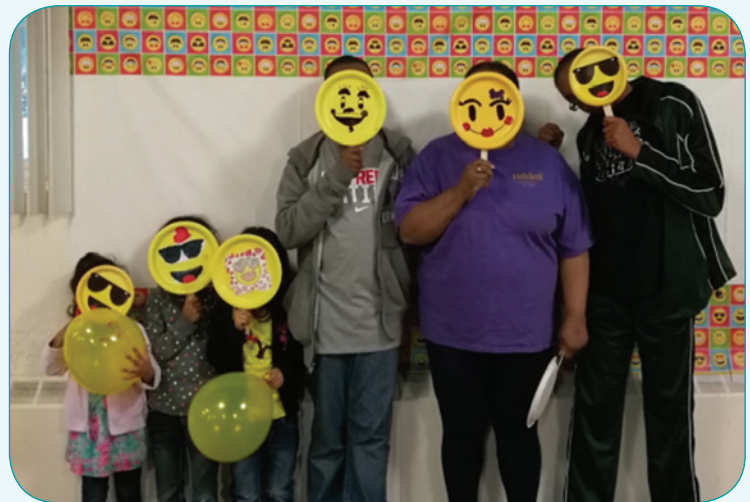
"There is no judgement only help and hope." — Survivor using counseling services

Family Activity Night

Support Services event. All families in our services are invited to a monthly potluck and an evening of fun and connections.



Volunteer Magician & Juggler performs for the audience Women's Night Out an Annual Event to care and pamper survivors



A family during Emoji night

"Without TP counseling services I feel certain I would not be alive today."

**Second Hand
ROSE
Resale Shop**

SERVICES TO END DOMESTIC & SEXUAL VIOLENCE

Amount provided in furniture, clothing and other household items to survivors in 2017 >> **\$10,641**

Thank you to all our donors to our resale shop!

Our **Services** continued

Personal Protection Order Office and Legal Advocacy >>

2,628

Providing safety planning, information, and advocacy with obtaining Personal Protection Orders and the legal system

Prevention Education



Tonya Womak, Prevention Education Coordinator speaking with students about the meaning of consent.

Presentations given to 13 school districts in Macomb County >>

320

5,039

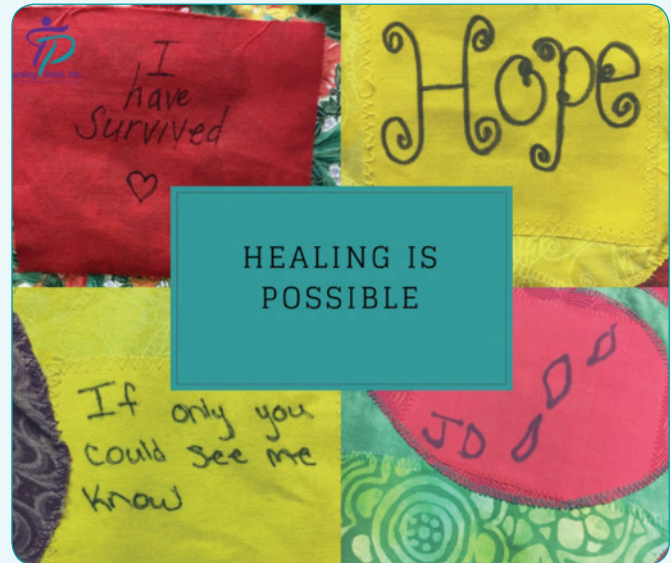
<< Number of students and community members reached

"I'm glad that you talked about consent because I feel like nobody understands how important it is." — Anonymous Student

Our Campaigns

Sexual Assault Awareness Month

Messages of Hope and Healing from the Jane Doe Quilts made it to agencies across the community and on social media during the month of April.



The Survivor Speaker's Bureau



The Survivor Speaker's Bureau is on a mission to educate the public. Stephanie Harris, Lynne Fiscelli, Sara Dobbyn (staff), Neena Buttignoli, and Donna Hutchinson are some of the members who have made short videos on their healing.

"My life is better because of Turning Point services."

Scan to visit the Survivor Speaker's Bureau web page and video links.



Our Campaigns continued

Total raised by over 500 participants >>

\$45,000



Domestic Violence Awareness Month

The 10th Tara's Walk kicked off October Awareness Events. The walk raises money for the Liberation

Fund that helps to meet emergency needs of victims of domestic violence fleeing violence. The Clothesline project and other awareness events were held throughout the month.



Participant at Tara's Walk



Team Julie Strong at Tara's Walk

Our Events

\$18,000

<< Money raised at golf outing

Held at Selfridge ANG and organized by Judge Joe Oster, Dennis Fornal, Rich Tropea and Paul Zaffarano.



Golfers Mike Bashore, Andy Lipovac, Brian Cochran, Aaron Seitz

I've been helped more than I ever thought I could and am beyond thankful for everything."

Thank You Donors

Legacy Gifts

Estate of Susan Belle Westlake
Margarete Poppelreiter IRRV TR

\$50,000+

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Richard K. Thompson Foundation

\$10,000+

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Wieczorek Family Foundation
Ray Wiegands Nursery

\$5,000+

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Mount Clemens Rotary Club
Tin Whistle Foundation
TJX Companies, Inc.
TLC Foundation

\$2,500 - \$4,999

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Community Foundation for Southeast
Michigan
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Grosse Pointe Memorial Church
Presbyterian Women
InFaith Community Foundation
Integrated Design Solutions
Iron Mountain
Macomb County Medical Society
Foundation
MGM Resorts Foundation
Oakland University
Our Credit Union
Palogix Supply Chain Services, LLC
Plante & Moran, PLLC
St. Peter's Lutheran Church
Universal Macomb Ambulance
Women Lawyers Association of Macomb

\$999 - \$2,500

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Blossom B Knitting Guild
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Women of St. Malachy

\$100 - \$999

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Anthony Torre
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 Nancy Ehrke
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Roman and Dolores Halanski
 Romeo Methodist Church
 Ronald Dritelein
 Rosemarie Jerzylo
 Rosemary Berger
 Rosemary E. Dirksen
 Roseville Optimist Club Youth
 Roslyn Daguanno
 Sally J. Dooley
 Salvatore and Denise Porcasi
 Sandra Baggett
 Sandra J. Mirek
 Sandra M. Seyferth
 Sandy Fiaschetti
 Sarah A. Drake
 Sarah Johnson
 Sarah Newton
 Sawmiller
 Schock Solaiman Ramdayal PLLC
 Scott Erskine
 SCS Women of the Moose #69
 Serafina Schorer
 Shamrock Pub
 Shannon Dalton
 Shannon Schubeck
 Sharon Cukras
 Sharon O'Brien
 Sharon R. Rose
 Sharon Shardan's Leather Goods
 Shelby Physical Therapy
 Shelley Cipa
 Sherry C. Brown
 Sherry Landon
 Shirley Flanagan
 Shirley Gofrank
 Shirley Schmidt
 Sofia Bicego
 Spartan Motorcycle Sales, Inc
 St. John Vianney Catholic Church
 St. Louis Men's Club
 St. Michaels Church
 St. Therese Of Lisieux
 Stacey Hellings
 Stacey Jankowski
 State Farm Insurance Companies
 State Representative Peter J Lucido
 Stefanie K. Hodgson
 Stella Moxon
 Stephanie Bingham
 Stephanie W Bergeron
 Stephen and Lorraine A Krawetz
 Sterling Heights Lioness Club
 Steve & Becky Hobig
 Steve and Danielle Nagle
 Steve Foulkes
 Steven and Marsha Candela
 Stevie L. Timmreck
 Stockpole International
 Suburban Bolt & Supply
 Sue A. Wood
 Sue C. Novak
 Sue Dubbs
 Susan Buratto
 Susan Burbach
 Susan Carr
 Susan Curtis
 Susan E. Blanchard
 Susan G. Elso
 Susan Graessle
 Susan J. Evans
 Susan K. Schultz
 Susan Kennedy
 Susan Malinowski
 Susan P. Kampe
 Susan Sperrick
 Suzanne Coats
 Suzanne Hester
 Swirl Enterprises Inc.
 Tamara and Michael Simmons
 Tami Salisbury
 Terence Hamilton
 The Cash Exchange

The Honorable Joseph Oster
 The Law Firm of Avis Choulagh, PLLC
 The Pantry Restaurant
 Theodora Dunlap
 Thimm-Harmon Ladies Auxiliary
 Thomas & Christine D'Luge
 Thomas & Deborah Braciszewski
 Thomas and Judith Gire
 Thomas Clement
 Thomas Duncan
 Thomas P. Vandermeer
 Tiffany M. De Vos
 Tim Wiegand
 Title Boxing
 Tobin Collins
 Todd Watson
 Tom and Kris Stoicevich
 Tomo and Judy K. Lee
 Toni Frawley
 Toni G. Ott
 Tracey K. Pierce
 Tracy A. Maikrzek
 Transylvanian Saxon Society
 Trilogy Foundation Inc
 Trinity Church
 Trinity Episcopal Church
 Trinity Lutheran Women's League
 Trisha & Ryan Houlihan
 Two Men and A. Truck-Fraser
 UAW-Ford National Programs Center
 UHY Advisors MI, Inc.
 Unione Donne Italiane- Estero DBA UDI-E
 Unisource Wealth Advisors
 United Way of Greater Atlanta
 United Way of Metro Dallas
 United Way Suncoast
 University Lending Group
 Utica United Methodist Church
 Vagabond Girls
 Valentina Ruggeri
 Valerie D. D'Agostini
 Valerie L. Westley
 Veterans of the Vietnam War
 Vicki Ferguson
 Vicki J. Putnam
 Vicki John
 Vidyarthi Ramamoorthi
 Virginia P De Steiger
 Warner Norcross & Judd LLP
 Warren Community Center Arthritis Classes
 Warren Woods Public Schools, SMTEC
 Webasto-Edscha Cabrio Usa Inc
 Wells Fargo Support Campaign
 Wendell Oshiro
 Wendi S Mitchell
 Wendy Burnett
 William and Dianne Wetzel
 William and Nancy Johnson
 William Carey
 William R. Knight, Jr.
 Williams Chiropractic Center
 Willy & Babbish Boutique
 Winston Hasier
 Wolverine Harley-Davidson, Inc
 Women of Westbrook - Card Club
 Woods Construction Inc.
 Abm Industries
 AT&T
 Arthur J. Gallagher
 LLC Trustee for HP Company Match
 Yvette Lezontier
 Yvonne P. Lezontier
 Zion United Church of Christ
 Zuccaro Banquets & Catering Inc.

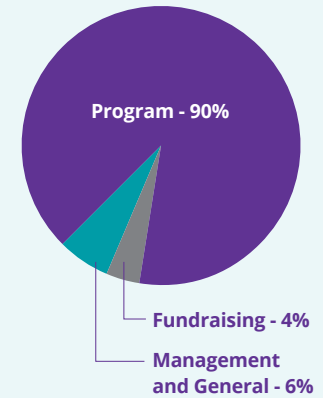
Our Financials

STATEMENTS OF ACTIVITIES

For the Years Ended September 30, 2017

	Unrestricted	Temporarily Restricted	2017 Total
Retail sales - Second Hand Rose	\$ 306,491	\$ -	\$ 306,491
Unrestricted in-kind contributions	261,373	-	261,373
Less cost of goods sold	(255,307)	-	(255,307)
Net Revenue - Second Hand Rose	312,557	-	312,557
Contributions	798,224	-	798,224
Special events	49,744	-	49,744
United Way grants	99,250	72,750	172,000
Governmental agency and other grants	1,946,819	-	1,946,819
Total Support and Revenue before Releases	3,206,594	72,750	3,279,344
Net Assets Released from Restrictions	-	-	-
Total Support and Revenue	3,206,594	72,750	3,279,344
FUNCTIONAL EXPENSES			
Program	2,820,315	-	2,820,315
Management and general	187,178	-	187,178
Fundraising	120,728	-	120,728
Total Expenses	3,128,221	-	3,128,221
CHANGE IN NET ASSETS	78,373	72,750	151,123
NET ASSETS - Beginning of Year	3,035,011	-	3,035,011
NET ASSETS - END OF YEAR	<u>\$ 3,113,384</u>	<u>\$ 72,750</u>	<u>\$ 3,186,134</u>
SUPPORT AND REVENUE			

2017 EXPENSE SUMMARY



STATEMENTS OF FINANCIAL POSITION

As of September 30, 2017

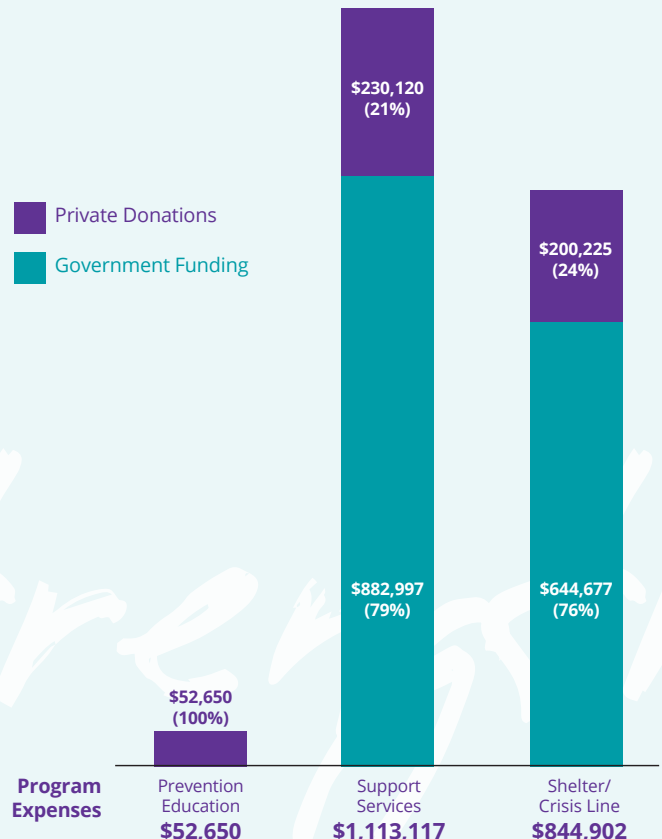
ASSETS

	2017
CURRENT ASSETS	
Cash and cash equivalents	\$ 439,691
Grants receivable	206,302
Prepaid expenses	22,650
Contributed inventory	51,103
Total Current Assets	719,746
PROPERTY AND EQUIPMENT, NET	3,109,357
TOTAL ASSETS	<u>\$ 3,829,103</u>

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Current maturities of long-term debt	\$ 15,550
Accounts payable	39,763
Accrued liabilities	106,655
Advances from State of Michigan	97,572
Total Current Liabilities	259,540
LONG-TERM LIABILITIES	
Long-term debt, net of current portion	383,429
Total Liabilities	642,969
NET ASSETS	
Unrestricted	3,113,384
Temporarily restricted	72,750
Total Net Assets	<u>3,186,134</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 3,829,103</u>

WHERE YOUR DONATIONS WENT IN 2017





Turning Point, Inc.
SERVICES TO END DOMESTIC & SEXUAL VIOLENCE

P.O. Box 1123
Mount Clemens, MI 48046
www.turningpointmacomb.org
(586) 463-4430
Crisis Line (586) 463-6990



Community Services

@TurningPointMac

Turning Point, Inc.

Strength

"We gain strength, and courage, and confidence by each experience in which we really stop to look fear in the face... we must do that which we think we cannot."

— Eleanor Roosevelt